



Rick Storms, CEBS

**Executive Director
St. Odilia's
Shoreview, Minnesota**

Rick is respected as a dynamic and engaging sales and client relationship professional. Rick has a great mix of sales management, people management, profit and loss management, vendor management, and product and service management experience in employee benefits and retirement benefits on both the carrier and consulting side of the business. Rick has worked on a number of "jumbo" employer accounts with employees across the world and has helped sole proprietor agents grow their insurance and financial services business. Rick has current life and health licenses and previously had securities licenses. As a past president of the International Society of Certified Employee Benefit Specialists (ISCEBS), Rick is recognized as an industry subject matter expert through repeat speaking, writing and media events. Rick has also taught college courses at St. Catherine's University and is active in a variety of community programs.