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As a consulting director at AndCo, Jacob leads a team of consultants in providing customized investment and fiduciary oversight for clients with institutional portfolios, including defined contribution and defined benefit retirement plans. He also contributes his experience to AndCo's overall defined contribution strategy. Jacob is a frequent speaker at educational and industry conferences and actively participates on various related committees. He is currently serving as vice president of the NAGDCA industry committee and as a member of the executive board, which is focused on improving public sector retirement plans. Jacob has dedicated over 20 years to the retirement industry and brings a unique perspective with prior experience including participant-level education, corporate strategy, and business development. Prior to joining AndCo, he held positions at Mercer and Wachovia (now Wells Fargo). Jacob holds a bachelor of science degree in marketing (cum laude) and a master of business administration degree from the University of North Carolina at Charlotte, and he is a Certified Plan Fiduciary Advisor (CPFA) designee.