



**Valerie Mojeiko, M.A.**

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Valerie is COO and co-founder of A.M. Crawford, Inc., a professional fundraising firm providing grant writing services to nonprofit organizations. Joint Apprenticeship Training Centers (JATCs) make up a large portion of the firm's clients. Valerie leads a team of grant professionals to secure funding for JATCs to establish, expand, or enhance new or existing apprenticeship and pre-apprenticeship programs from federal, state, and private funders. To date, A.M. Crawford, Inc., has raised over \$10 million for its clients' apprenticeship programs. Valerie has 20 years' experience working with nonprofit organizations, having served in leadership, consultative, and volunteer roles. She has delivered training sessions at the electrical training ALLIANCE's National Training Institute and the national conference of the Grant Professionals Association. Valerie holds a master's degree in Organizational Development and certifications in Organizational Dynamics and Integrated Skills for Sustainable Change.